

The **Dynamic** Effects of Fiscal Policy

Pedro Leão

ISEG – Universidade de Lisboa

Bilbao – June 2015

I. **The real world background** – the recent US experience

1. Increases in government spending in 2009 and 2010, followed by **decreases in 2011-3** to a level below the initial 2008 level:

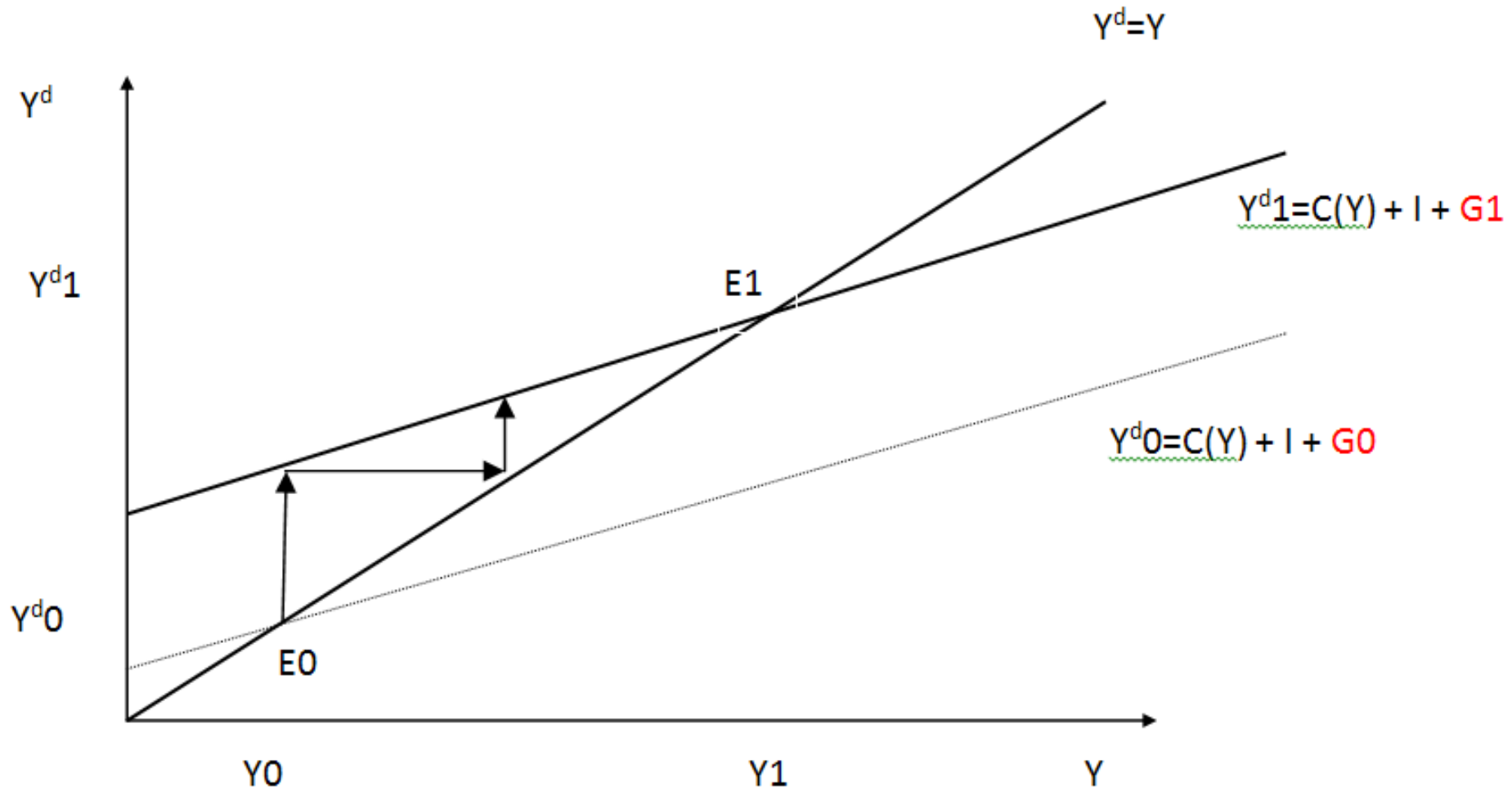


— Real Government Consumption Expenditures & Gross Investment



2. The expected effects according to static Keynesian analysis

- a) Increases in government spending in 2009 and 2010 => (multiplier) increases in C, Y and employment in 2010:



b) Decreases in government spending in 2011, 2012, 2013 => (multiplier) decreases in C, Y and employment in 2011-4.

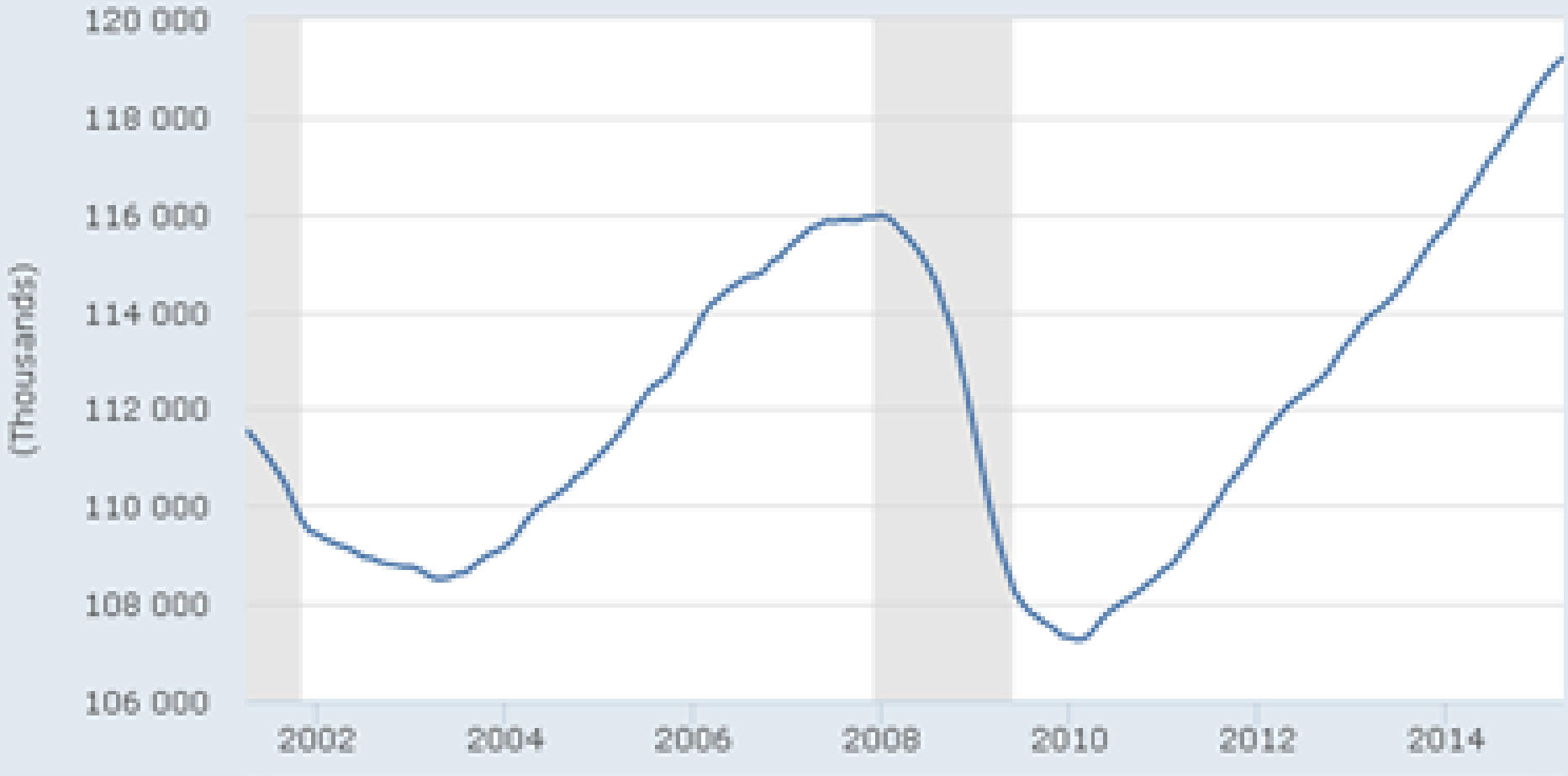
3. What actually happened:

- increases in output and employment in 2010
- followed by further increases in output and employment in 2011-4 - despite the successive declines in government spending:





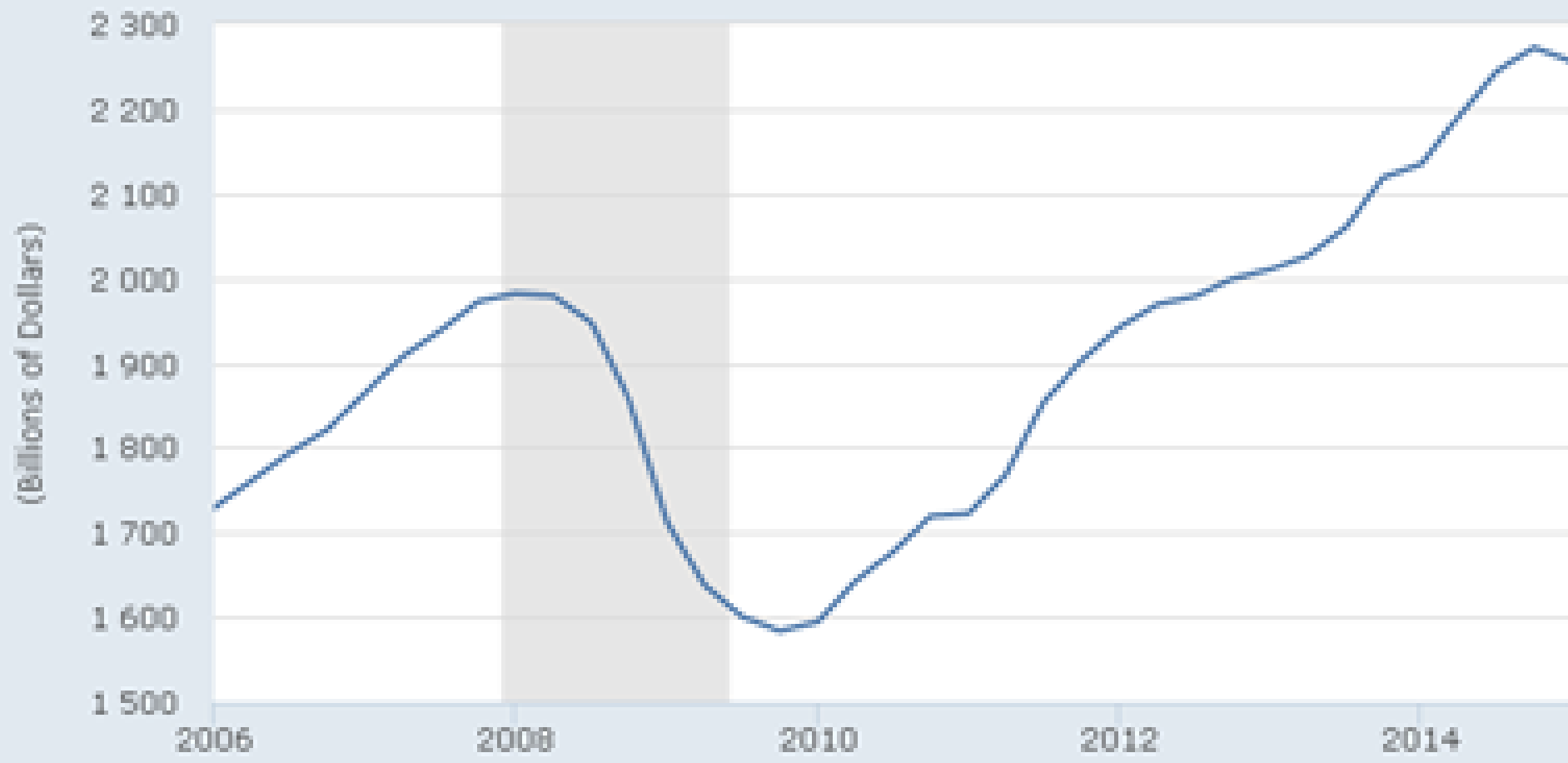
— Total Nonfarm Private Payroll Employment



4. What made this possible?

The successive increases in **private non-residential investment** since 2011:

— Private Nonresidential Fixed Investment



II. But what led to these successive increases in private investment? My proposed answer: the **dynamic** effects of fiscal policy.

1. In the first year, $\uparrow G$:

\Rightarrow (through the multiplier) \uparrow output

$\neq \Rightarrow \uparrow I$, because **I takes time to react** to changes in the level of economic activity.

2. But **in the 2nd year** investment responded to the greater level of activity of the first year.

Indeed, the \uparrow output in the first year had several favourable implications on firms' **willingness and financial capacity** to invest in the 2nd year:

1st) \uparrow utilization of firms' K stock \Rightarrow \uparrow willingness of firms to \uparrow K, ie, to make new I.

2nd) Amplified \uparrow profits.

The reason: because of fixed costs, when \uparrow output \uparrow sales revenues $>$ \uparrow production costs.

In turn, the amplified \uparrow profits \Rightarrow

a) \uparrow firms' capacity to finance new I from **internal sources** \Rightarrow

\Rightarrow \uparrow firms' capacity **to obtain credit** to finance new I

(the reason: each extra euro a firm uses to finance new I makes banks willing to grant it extra credit of, say, 2 euros).

b) \uparrow expected profits \Rightarrow

- \uparrow firms' willingness to make new I.
- \uparrow banks' willingness to extend credit to new I.

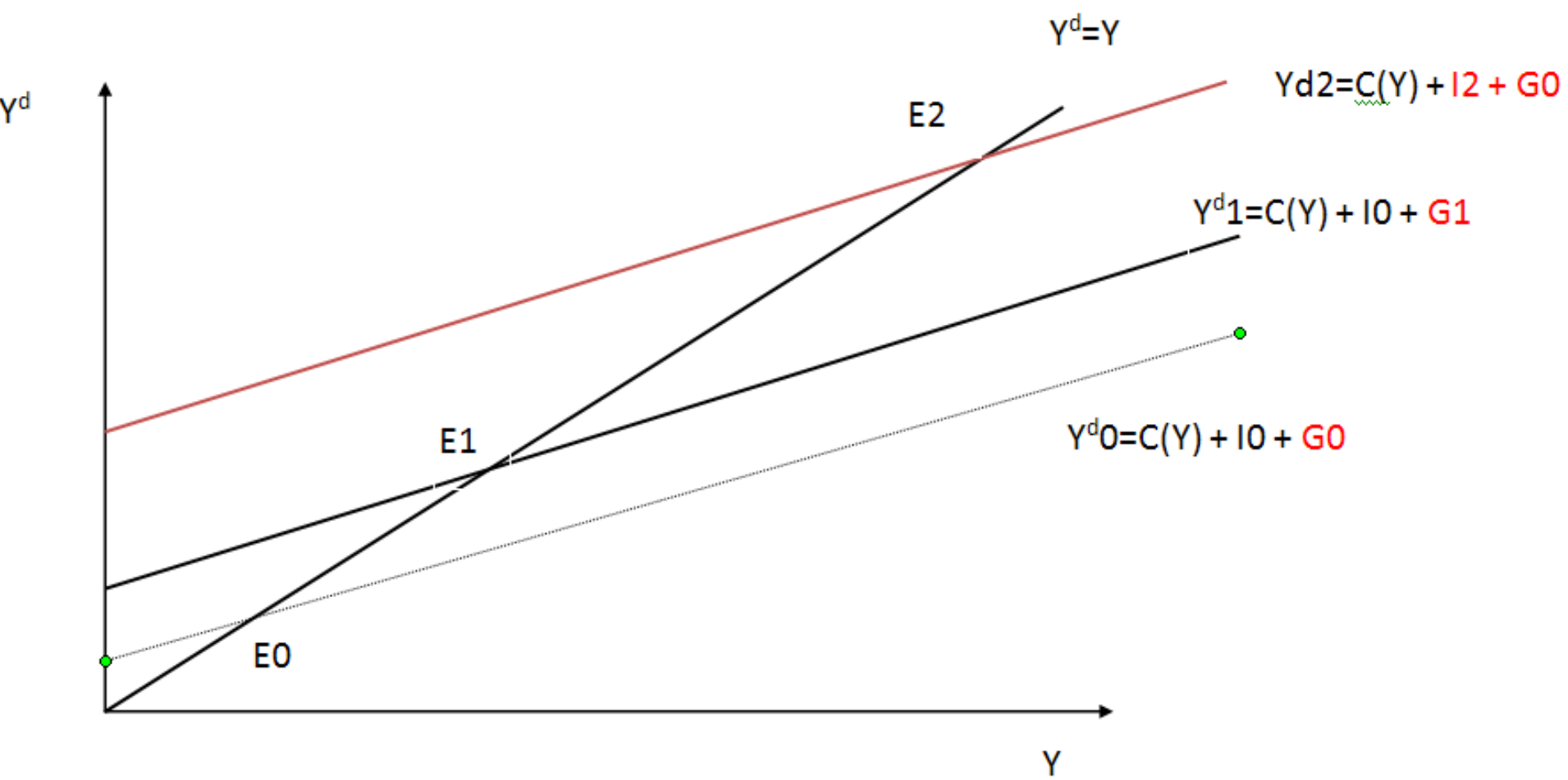
3. So: given the $\uparrow I$ in the 2nd year, what happened to economic activity?

Suppose that in this 2nd year, $\downarrow G$ back to its initial level.

In this case, the evolution of activity depended on which of the two was greater: $\uparrow I$ or $\downarrow G$.

4. If $\uparrow I > \downarrow G$, in the 2nd year there was a 2nd upward shift in the AD curve:

A 2nd positive stimulus to AD that, through the multiplier, led to increases in output, C, **utilization and profits in the 2nd year.**





5. In turn, the increases in utilization and profits in the 2nd year

led to a 2nd increase in investment in the 3rd year, and so on:

A self-sustained boom based in essence on the following feedback causality:

$\uparrow I \Rightarrow \uparrow \text{utilization}, \uparrow \text{profits} \Rightarrow \uparrow I \Rightarrow \dots$

A boom whose trigger was an initial $\uparrow G$ that was soon afterwards reversed.

Final note - the following Harrod's insight was the key driver implicit in the boom just described:

Firms respond to \uparrow utilization by \uparrow I to \uparrow capacity, and thereby \downarrow utilization to the initial level.

But, in doing this, they **unconsciously** provoke a macroeconomic effect:

– \uparrow I \Rightarrow (by the multiplier) \uparrow AD.

And since the multiplier = 1.5 > productivity $K = 1/12$,

The effect of \uparrow I on AD > than its effect on capacity \Rightarrow

\Rightarrow **\uparrow utilization instead of \downarrow utilization,**

A fact that induces firms to \uparrow I once again, and so on.

